



**NEDBANK**

# **PROVISION OF FLEET MANAGEMENT SERVICES FOR THE PERIOD ENDING 30 JUNE 2026**

## **PRICE PROPOSAL**

**see money differently**



18 May 2023

**Cape Winelands District Municipality**  
29 Du Toit Street  
Stellenbosch  
7599

Dear Sir/Madam

**PROVISION OF FLEET MANAGEMENT SERVICES FOR THE PERIOD ENDING 30 JUNE 2026**

We refer to your invitation to tender number: **T 2023/004** – for the provision of fleet management services. We would like to thank you for giving us the opportunity to supply you with our pricing proposal. The attached pricing carries the approval of all our relevant committees, and in essence incorporates the applicable terms and conditions.

We are a proudly South African bank, committed to all and we would be greatly honoured to be the preferred fleet management partner to **Cape Winelands District Municipality**. We look forward to the outcome of your adjudication process in due course.

Should you wish to discuss any aspect of the proposal, please do not hesitate to contact **Winston Van Binsbergen** on **+27 (0) 10 214 7890** or **+27 (0) 71 675 8192**.

Yours faithfully

**Dhana Mumsie Pillay**  
**National Manager: Public Sector**

**Nedbank Commercial Banking**

**Glynis Jardine**  
**National Manager: Public Sector Relations and  
Workplace Banking**

**Nedbank Commercial Banking**

**Commercial Banking | Head Office | Sandton**

**135 Rivonia Road Sandown Sandton Gauteng 2196**  
**T 011 294 4444 F 011 295 0000**

Directors: PM Makwana (Chairperson) MWT Brown (Chief Executive) HR Brody (Lead Independent Director) BA Dames MH Davis (Chief Financial Officer) NP Dongwana EM Kruger P Langeni  
RAG Leith L Makalima Dr MA Matsoane AD Mminele MC Nkuhlu (Chief Operating Officer) M Nyati S Subramoney  
Company Secretary: J Katzin 01.05.2023.

[nedbank.co.za](http://nedbank.co.za)

**NEDBANK**

Nedbank Ltd Reg No 1987/0000000/07 Limited (Incorporated in South Africa) and registered credit provider (NCRCP 14)



**NEDBANK**

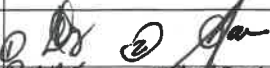
## **Annexure 2: Signed Pricing Schedules**

see money differently

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## E. INVITATION TO BID - MBD1

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF MUNICIPALITY/ MUNICIPAL ENTITY)					
Tender number:	T 2023/004	Closing date:	24/05/2023	Closing time:	11h00
Description	<b>PROVISION OF FLEET MANAGEMENT SERVICES FOR THE PERIOD ENDING 30 JUNE 2026</b>				
<b>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (MBD7).</b>					
<b>BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE TENDER BOX SITUATED AT: 29 DU TOIT STREET, STELLENBOSCH</b>					
SUPPLIER INFORMATION					
Name of bidder	NEDBANK LIMITED				
Postal address	P O BOX 1144, JOHANNESBURG, 2000				
Street address	ADAM TAS ROAD, STELLENBOSCH, WESTERN CAPE, 7600				
Contact person	WINSTON VAN BINSBERGEN				
Telephone number	Code	010	Number	214 7890	
Cell phone number	071 675 8192				
E-mail address	Winston.V@Nedbank.co.za				
VAT registration number	4320116074				
COIDA certificate number	2021008205				
Tax compliance status	TCS PIN:	976934859	OR	CSD No:	MAAA0432402
<b>SPECIFIC GOALS IN TERMS OF THIS TENDER:</b> <ul style="list-style-type: none"> <li>50% of the 20/10 points will be allocated to promote the goal of B-BBEE status level of contributor and points will be allocated in terms of the B-BBEE scorecard</li> <li>50% of the 20/10 points will be allocated to promote the specific goal of locality and points will be allocated in terms of where the enterprise' head office or primary place of business or regional or satellite office is located</li> </ul>					
B-BBEE status level verification certificate [tick applicable box]	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <b>ANNEXURE 4</b>		Proof of Locality [tick applicable box]	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <b>ANNEXURE 8</b>	
B-BBEE status level sworn affidavit [tick applicable box]	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
<b>[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE / SWORN AFFIDAVIT (FOR EMES &amp; QSEs) AND PROOF OF LOCALITY MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS]</b>					
Are you the accredited representative in South Africa for the goods / services / works offered?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No [If yes enclose proof] <b>ANNEXURE 4</b>		Are you a foreign based supplier for the goods / services / works offered?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No [If yes, answer part b:3] <b>3 YEARS</b>	
Total number of items offered	1		Total bid price	R 11 90 41	
Signature of bidder	 <b>WINSTON VAN BINSBERGEN</b>		Date	18/05/2023.	
Capacity under which this bid is signed	<b>NATIONAL MANAGER: PUBLIC SECTOR</b> <b>NATIONAL MANAGER: PUBLIC SECTOR RELATIONS AND WORKPLACE BANKING</b>				

# **PRESCRIBED PRICING SCHEDULE: YEAR 1 [PERIOD ENDING 30 JUNE 2024]**

**Please note that only 1 x price can be included in each of the pricing line items, and no additional prices are allowed**

Service Description	Fee per transaction (Excl VAT)	VAT @ 15%	Fee per transaction (Incl VAT)
Monthly administration fee per gadget/tool/instrument/card **** Please note that this administration fee must include administration costs related to all categories of the tender, namely, repairs and maintenance, fuel and oil, as well as toll fees	R 124,13	R 18,62	R 142,75
Fix transaction fee for replenishment of fuel and oil	R 3,04	R 0,46	R 3,50
Fix transaction fee per toll access	R 0,87	R 0,13	R 1,00
Standard fixed transaction fee for actual repairs and maintenance as explained in die Scope of Work per vehicle, if and when required	INCLUDED ABOVE R UNDER THE MONTHLY ADMIN FEE	R 0,00	R 0,00
Standard fixed transaction fee for actual roadside assistance and tow-in services, if and when required	R 147,90	R 22,19	R 170,09
Fee per replacement of lost or damaged gadget/tool/instrument/card, as and when requested by CWDM.	R 46,30	R 6,95	R 53,25

NAME OF SERVICE PROVIDER: NetBank Limited

SIGNED ON BEHALF OF SERVICE PROVIDER: ① [Signature] ② [Signature]

*[Handwritten marks]*

## PRESCRIBED PRICING SCHEDULE: YEAR 2 [01 JULY 2024 – 30 JUNE 2025]

Please note that only 1 x price can be included in each of the pricing line items, and no additional prices are allowed

Service Description	Fee per transaction (Excl VAT)	VAT @ 15%	Fee per transaction (Incl VAT)
Monthly administration fee per gadget/tool/instrument/card <b>**** Please note that this administration fee must include administration costs related to all categories of the tender, namely, repairs and maintenance, fuel and oil, as well as toll fees</b>	R 131,57	R 19,74	R 151,31
Fix transaction fee for replenishment of fuel and oil	R 3,22	R 0,48	R 3,70
Fix transaction fee per toll access	R 0,92	R 0,14	R 1,06
Standard fixed transaction fee for <u>actual</u> repairs and maintenance as explained in die Scope of Work per vehicle, <u>if and when required</u>	INCLUDED ABOVE R 4000 THE MONTHLY ADMIN FEE	R 0,00	R 0,00
Standard fixed transaction fee for <u>actual</u> roadside assistance and tow-in services, <u>if and when required</u>	R 159,73	R 23,96	R 183,69
Fee per replacement of lost or damaged gadget/tool/instrument/card, as and when requested by CWDM.	R 49,08	R 7,36	R 56,44

NAME OF SERVICE PROVIDER: Webank Limited

SIGNED ON BEHALF OF SERVICE PROVIDER: D

②

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# **PRESCRIBED PRICING SCHEDULE: YEAR 3 [01 JULY 2025 – 30 JUNE 2026]**

**Please note that only 1 x price can be included in each of the pricing line items, and no additional prices are allowed**

Service Description	Fee per transaction (Excl VAT)	VAT @ 15%	Fee per transaction (Incl VAT)
Monthly administration fee per gadget/tool/instrument/card <b>**** Please note that this administration fee must include administration costs related to all categories of the tender, namely, repairs and maintenance, fuel and oil, as well as toll fees</b>	R 139,46	R 20,92	R 160,38
Fix transaction fee for replenishment of fuel and oil	R 3,41	R 0,51	R 3,92
Fix transaction fee per toll access	R 0,97	R 0,15	R 1,12
Standard fixed transaction fee for actual repairs and maintenance as explained in die Scope of Work per vehicle, if and when required	INCLUDED ABOVE R UNDER THE MONTHLY ADMIN FEE	R 0,00	R 0,00
Standard fixed transaction fee for actual roadside assistance and tow-in services, if and when required	R 172,50	R 25,88	R 198,38
Fee per replacement of lost or damaged gadget/tool/instrument/card, as and when requested by CWDM.	R 52,02	R 7,80	R 59,82

NAME OF SERVICE PROVIDER: NetBank Limited

SIGNED ON BEHALF OF SERVICE PROVIDER: Ag

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**Confidential**



## **NEDFLEET FEES**

Cape Winelands District Municipality

Confidential – Cape Winelands District Municipality

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**PRESCRIBED PRICING SCHEDULE: YEAR 1 [PERIOD ENDING 30 JUNE 2024]**

Please note that only 1 x price can be included in each of the pricing line items, and no additional prices are allowed

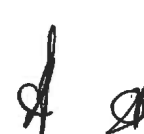
<b>Service Description</b>	<b>Fee per transaction (Excl VAT)</b>	<b>VAT @ 15%</b>	<b>Fee per transaction (Incl VAT)</b>
Monthly administration fee per gadget/tool/instrument/card **** Please note that this administration fee must include administration costs related to all categories of the tender, namely, repairs and maintenance, fuel, and oil, as well as toll fees	<b>R124.13</b>	<b>R18.62</b>	<b>R142.75</b>
Fix transaction fee for replenishment of fuel and oil	<b>R3.04</b>	<b>R0.46</b>	<b>R3.50</b>
Fix transaction fee per toll access	<b>R0.87</b>	<b>R0.13</b>	<b>R1.00</b>
Standard fixed transaction fee for actual repairs and maintenance as explained in die Scope of Work per vehicle, if and when required	<b>Included above under the Monthly admin fee</b>	<b>R0.00</b>	<b>R0.00</b>
Standard fixed transaction fee for actual roadside assistance and tow-in services, if and when required	<b>R147,90</b>	<b>R22.19</b>	<b>R170.09</b>
Fee per replacement of lost or damaged gadget/tool/instrument/card, as and when requested by CWDm.	<b>R 46.30</b>	<b>R6.95</b>	<b>R53.25</b>



**PRESCRIBED PRICING SCHEDULE: YEAR 2 [01 JULY 2024 – 30 JUNE 2025]**

Please note that only 1 x price can be included in each of the pricing line items, and no additional prices are allowed

<b>Service Description</b>	<b>Fee per transaction (Excl VAT)</b>	<b>VAT @ 15%</b>	<b>Fee per transaction (Incl VAT)</b>
Monthly administration fee per gadget/tool/instrument/card **** Please note that this administration fee must include administration costs related to all categories of the tender, namely, repairs and maintenance, fuel, and oil, as well as toll fees	<b>R131.57</b>	<b>R19.74</b>	<b>R151.31</b>
Fix transaction fee for replenishment of fuel and oil	<b>R3.22</b>	<b>R0.48</b>	<b>R3.70</b>
Fix transaction fee per toll access	<b>R0.92</b>	<b>R0.14</b>	<b>R1.06</b>
Standard fixed transaction fee for actual repairs and maintenance as explained in die Scope of Work per vehicle, if and when required	<b>Included above under the Monthly admin fee</b>	<b>R0.00</b>	<b>R0.00</b>
Standard fixed transaction fee for actual roadside assistance and tow-in services, if and when required	<b>R159.73</b>	<b>R23.96</b>	<b>R183.69</b>
Fee per replacement of lost or damaged gadget/tool/instrument/card, as and when requested by CWDM.	<b>R49.08</b>	<b>R7.36</b>	<b>R56.44</b>





### Addendum: Fee Breakdown

<u>Fees</u>	<u>Transaction Type</u>	<u>Standard Fleet pricing (Ex Vat)</u>	<u>Proposed Excluding Vat</u>	<u>Proposed Including Vat</u>
Fleet Initiation Fee	Once off on new fleet take-on	R800.00	Waived	Waived
Card Initiation Fee	Per ordering of new card	R47.00	Waived	Waived
<b>MONTHLY SERVICE FEES</b>				
Full Card (Fuel, Oil, Toll & Maintenance)	Monthly per card	R59.00	R39.13	R45.00
Toll Only Card	Monthly per card	R50.00	n/a	n/a
Fuel Only (Fuel, Oil & Toll)	Monthly per card	R59.00	R39.13	R45.00
Miscellaneous Card (Subject to credit approval)	Monthly per card	R806.00	R806.00	R926.90
Damage/Replacement Card Fee	Per incident	R31.00	R46.30	R53.24
Lost/Stolen Card Fee	Per incident	R86.00	R46.30	R53.24
<b>TRANSACTION FEES</b>				
Card Transaction Fee	Per Swipe	R4.90	R3.04	R3.50
Toll Transaction Fees	Per Swipe	R1.35	R0.87	R1.00
E-Toll Transaction Fees	Per transaction	R0.16	R0.13	R0.15
<b>Other Services</b>				
Internet connectivity	Monthly per card	R4.77	R3.91	R4.50
Courier Fees	Per Incident	R112.00	R92.17	R106.00
Return Debit Order Fees	Per Incident	R118.00	R111.00	R127.65
<b>Managed Maintenance Administration</b>	Per month per vehicle	R91.00	R85.00	R97.75
<b>AA Membership Fleetcare Plus</b>	Transaction fee Per incident	n/a	R147,90	R170.09

Interest Rate Offered: PRIME

**\*\*Please note that our fuel card functionality is not limited to fuel, oil, and toll transactions. Transactions other than these may be processed under the fuel card subject to the card and credit limits. NedFleet cards are embossed with specific functionality. Drivers need to be educated as to what cards should be used for.**

